



Memorandum of Understanding

Effective Date and Parties :

This Memorandum of Understanding (MoU) is made on 11th of September 2017, by and between Vidya Jyothi Institute Of Technology (VJIT), Hyderabad, (hereinafter referred to as the Host College), Qlik (hereinafter referred to as the Company), collectively referred to as "the parties." This agreement shall remain in effect from the date it has been signed.

Purpose

The purpose of this agreement is to:

VJIT establishes the Centre of Excellence (CoE) named as "Centre of Excellence in Analytics powered by Qlik" supported by the Qlik Academic Program to enable Data Literacy and develop Analytics Skills of the academic community.

COMMITMENT BY Qlik for CoE Establishment

As per points mentioned in the Qlik Academic Program agreement

COMMITMENT BY VJIT for COE Establishment

1. Will provide laboratory setup, power, generator back up etc. and will create the proper learning environment to launch the Academic Program.
2. VJIT will motivate maximum numbers of students for the course.
3. Will provide a SPOC (Dr. Sidhartha Ghosh, Professor in CSE and Head of Training and Placements) to execute the program.
4. Will provide staff members who will be responsible in making lists, conducting labs, guiding students, taking attendance etc.
5. Will take care of the to and fro expenditure of the Qlik experts visit and their stay at hotel as and when will be asked by Qlik.
6. Will not use Qlik tools or Software for any commercial purpose.
7. Will take care of the involvement of the students towards learning the Qlik tool.
8. Will provide best students to get enrolled to the course.
9. Will not charge students to be part of the CoE.
10. Will create environment to conduct Campus Placements by the Qlik clients or Companies suggested by Qlik for Data Analytics Jobs.

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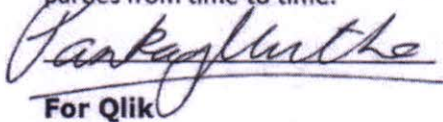
11. VJIT will have the right to do the required promotion/marketing for the concept/COE/activities happening in VJIT.

Termination

This MOU agreement will be declared to be breached if any of the above mentioned conditions are not fulfilled or met. Any breach in this agreement will adversely affect the outcome of the results expected during the marketing for the college.

Amendments

This Memorandum of Understanding may only be modified by an amendment executed by both parties from time to time.



For Qlik

Name PANKAJ MUTHE

Title PROGRAM MANAGER
ACADEMIC

Date 11.09.2017

Seal



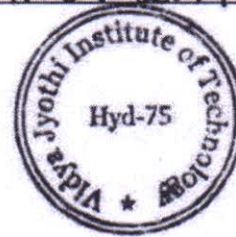
For Vidya Jyothi Institute of Technology

Name DR. P. VENUGOPAL REDDY

Title DIRECTOR

Date 11.09.2017

Seal





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13.3. Licensee acknowledges that use of the Connectors to access web-based applications or services may be governed by third party terms and conditions. Licensee agrees it is solely responsible to comply with such third party terms and that Qlik shall have no liability for any claims relating to third party web-based applications, services or data sources. Qlik may terminate this license grant to the Connectors upon written notice, if and only to the extent reasonably necessary to comply with any third party restrictions. Licensee further acknowledges that Qlik has no control over any third party application programming interface ("API") or any third party data which may be used in conjunction with the Connectors. Qlik shall have no liability for the Connectors, if any third party APIs are changed or discontinued by the respective third parties. In the event updates to the Connectors are made available to Licensee, Licensee shall promptly apply such updates.

13.4. Notwithstanding any provision in this APA, Qlik reserves the right at any time to add, remove, discontinue or alter the content, availability and other characteristics of the Connectors without any further obligation or liability.

14. Qlik Continuous Classroom & Data Analytics Curriculum

14.1. Qlik may elect to make available to Licensee certain modules from the Qlik Continuous Classroom (the "Education Services"). Licensee's use of such Education Services shall be subject to Licensee and its permitted users' compliance with the terms of this APA, and Licensee's permitted users ("Users") shall have a personal, limited, non-assignable, non-exclusive, and non-transferable term license, without the right to sublicense, to access and view the Education Services solely for such Users' personal training and education. The term of the aforementioned license shall be for a period of one (1) year from the date Qlik grants access to the Education Services.

14.2. Each User shall be provided access via such User's Qlik ID. User acknowledges and agrees that User's Qlik ID is confidential and nontransferable, and may not be shared with any other person or entity. Further, any use of User's Qlik ID to allow or permit another

person or entity to access the Training Services shall terminate User's license to the Training Service.

14.3. The Training Services may include community forums, office hours, or other interactive features. Such features are provided by Qlik in its sole discretion, and Qlik makes no representation, warranty or covenant about the availability, content or timeliness of any such features. Users should refer to the Usage Guidelines for Qlik Continuous Classroom Interactive Forums for further information.

14.4. Academic Program Data Analytics Curriculum. In the event Qlik makes available any course curriculum or teaching materials (including but not limited to slide decks, lecture notes, syllabus, or classroom activities related to the Software) ("Course Curriculum"), use of such materials shall be limited to classroom instructional use by professor Academic Program Participant's only. The Course Curriculum may not be shared with other professors unless such professor is at the same college or university and also a current Academic Program participant.

14.5. Any Education Services materials or Course Curriculum distributed by Qlik remain the property of Qlik. Licensee may not copy, reproduce, modify, rent, lease, distribute, sell, sublicense, transfer or use in any way except for in accordance with the limited right granted herein. Except for the limited right to use granted herein, all rights in and to the Education Services and the Course Curriculum, and all copies thereof, are retained by Qlik and its licensors, including, without limitation, all patent rights, copyrights, trademark rights and trade secret rights.

15. Qlik Certificate Examination

If Licensee accesses or uses any Qlik Certificate Examination ("Exam"), such access or use will be conditioned upon and subject to the Qlik Certification Examination Access and Use Agreement ("Certification Terms") made available to Licensee prior to beginning such Exam. Licensee's commencement of any Exam will constitute acceptance of the Certification Terms.

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Memorandum of Understanding

This Memorandum of Understanding (MoU) is entered on the 8th day of June, 2020

By and between:

TalentSprint Private Limited, a company incorporated under Companies Act 1956 having its registered office at PSR Prime Towers, 1st Floor, Beside DLF Cyber City gate 1, Gachibowli, Hyderabad – 500 032, Telangana (hereinafter referred to as “**TalentSprint**”, which expression shall include its legally constituted signatories, assigns, successors and officers duly authorized to execute such MoU) OF THE FIRST PART

AND

Vidya Jyothi Institute of Technology, an Institution, [company/College/Trust/ Society] incorporated under the provisions of the Societies Act with its registered office at Aziznagar Gate, CB Post, Chilkur Balaji Temple Road, Hyderabad 500075, (hereinafter referred to as “**Institution**”, which expression shall expressly include its legally constituted signatories, assigns, successors and officers duly authorized to execute such MoU) OF THE SECOND PART

Institution and TalentSprint are hereinafter collectively referred to as “**Parties**” and individually referred to as “**Party**”.

WHEREAS,

1. TalentSprint brings transformational high-end and deep-tech learning programs to young and experienced professionals. The Company’s digital platform offers a hybrid onsite/online experience to seekers of deep technology expertise. The Company partners with top academic institutions and global corporations to create and deliver world class programs, certifications, and outcomes. The Company is an Innovation Partner for the National Skill Development Corporation (an arm of the Ministry of Skill Development and Entrepreneurship, Government of India).
2. Vidya Jyothi Institute of Technology was established in 1998 by Vidya Jyothi Educational Society created by a group of committed academicians and enterprising educationists. VJIT quickly won the confidence of the parent community and the students to become one of the select destinations for future engineers. Soon the lamp of knowledge began to spread its radiance far and wide. The institute is committed to adopt the changes in Engineering Education and strongly believes in and strives to strengthen Technical Education. The highest quality of VJIT’s academics is mirrored in the consistent 95% academic results. The institution registers an average of 82% placements for eligible students, details of which are available at <https://vjit.ac.in> (website).
3. TalentSprint has launched TalentSprint Centre of Excellence(TSCOE), an initiative which aims to provide exposure to college students on the emerging industry needs.
4. The Institution has expressed its desire to launch TSCOE in their Institution.

Now therefore, in consideration of the understanding hereinabove, both parties enter into this Memorandum of Understanding with relationship terms and conditions brought forth herein.

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PRINCIPAL

Vidya Jyothi Institute of Technology,
Himayatnagar (Vill), C B. Post
Hyderabad-75

1. Term:

This MoU shall be effective from execution of this MoU and continue for a period of **five (5) Year** from the date of its execution. The MoU may be extended by both parties in writing. Any written MoUs altering the term and/or conditions of this MoU must be reviewed and approved in advance by both parties. The term of this MoU shall be applicable to each applicant student, *mutatis mutandis* during the term of such course that the said applicant has enrolled for.

2. TalentSprint Deliverables to Institution:

The Institution which becomes a TSCOE member will enjoy various complementary and premium programs offered by TalentSprint either on its own or in association with corporations or institutions from time to time. Programs are brought out in Annexure 1 which is effective June 1, 2020 and may be amended from time to time.

3. Institution Deliverables to TalentSprint:

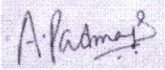

Institution will, as part of setting up the TSCOE, offer the following:


- a. Register their students on the TalentSprint COE platform to enable them access content of the complementary programs
- b. Position TSCOE and its brand in their campus as mutually agreed upon
- c. Showcase various opportunities available to the students from time to time as mutually agreed upon
- d. Participate in launching Premium programs from time to time as mutually agreed upon

4. Commercials

There are no commercials to be a TSCOE member. However each of the Programs and Services may have its commercials.

IN WITNESS WHEREOF, this MoU is duly executed on the day, month and year first herein above written in the presence of:

	For Vidya Jyothi Institute of Technology	For TalentSprint
Signature		
Name	Dr. A Padmaja	Sridhar K
Title	Principal	Chief Business Officer
Date	Jun 09, 2020	Jun 08, 2020

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PRINCIPAL
Vidya Jyothi Institute of Techno
Himayatnagar (Vill), C B. P
Hyderabad-75

ANNEXURE 1

PROGRAMS AS ON MAY 29, 2020

I. Complementary Programs

- A. **Digi Placement Readiness program:** This Program is open to ALL STUDENTS of the Institution. This Program will enable students to build problem solving and communication skills.
- B. **Programming Foundations:** Prepares Your Students for Technical Interview Round with programming foundations which covers C, Java, SQL
- C. **Blue Prism Foundation Certification Program:** Self paced learning program coupled with online live interactive doubt clearing classes with faculty. Certification costs, if any, may apply.
- D. **Python for AI/ML:**
Best suited for capable select students (maximum 100 in an year), this program provides the right foundation in Python, its libraries and other relevant tools for AI/ML.

II. Premium Programs

These Programs will be offered on a select basis to Institution, based on industry demand and acceptance by program partners. These Programs are generally designed as a Student-Pay program and Fee will be charged as applicable.

1. Pega University Academic Program
2. Automation Anywhere Master Certification Program
3. Blue Prism Developer Certification Program
4. Certified Data Science Engineer
5. Full Stack Developer

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A. Kumar
PRINCIPAL
Vidya Jyothi Institute of Technology
Himayatnagar (VIII), C. B. Po.
Hyderabad-75

MEMORANDUM OF UNDERSTANDING

The Memorandum of Understanding (MOU) is made and executed on the 01st day of September, 2019 at Hyderabad.

BETWEEN

SMART INFRASTRUCTURAL ENGINEERING SERVICES TRUST (SIE), A-401, Kushal Towers, Khairatabad, Hyderabad-5004 Telangana State referred to as PARTY OF THE FIRST PART.

AND

VIDYA JYOTHI INSTITUTE OF TECHNOLOGY (VJIT) (hereinafter referred to as PARTY OF THE SECOND PART.

Whereas the FIRST PARTY is in the field of conducting Technical Events, Seminars, Competitions, skill development programmes for training students technically and making them eligible to work thereby improving quality in the field of Civil Engineering and various management services.

And Whereas the SECOND PARTY is in the Field of Technical Education imparting Degrees in the field of Engineering and Technology to the students and therefore wishes to associate with the FIRST PART in serving Engineering students by conducting seminars, events related to latest updates in Civil Engineering.

WHERE AS

The First Party, **SMART INFRASTRUCTURAL ENGINEERING SERVICES TRUST (SIE)** agrees to

- Conduct training classes live and online through LEAP
- Provide internships, coordinate projects & provide placement opportunities through SHARP
- Provide career counseling through SIMULATION
- Encourage startups through IN³
- Bring public awareness and work for the cause of good Civil Engineering procedures through WARRIORS
- Connect and promote ideas through Fellowship among Civil Engineering Students by organizing Technical Fest

AND WHERE AS the Party on the Second Part, agrees to,

- To admit students as members by paying Rs.300/- per student one time to avail all the facilities and pursue of SIE.
- VJIT became an institutional member by paying a onetime fee of Rs.25,000/- in 2017 and appoint a faculty coordinator from time to time.
- Enroll students of their college for LEAP program optionally by paying onetime fee of Rs.5,000/- per student.

[Handwritten Signature]

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[Handwritten Signature]

PRINCIPAL
Vidya Jyothi Institute of Technology
Himayatnagar (VIT), C. B. Post
Hyderabad-75

- Identify student coordinator for SIMULATION, LEAP, SHARP, IN³, FEST and WARRIORS
- Facilitate conducting classes live and online-events as proposed by the FIRST PARTY (SIE) from time to time.
- Student should register with Smart Infr-EST by paying Rs.300/- to avail Smart Infr-EST services.

WHERE AS

It has been agreed by both the Parties that they shall execute this Memorandum of Understanding valid for a period of 2 Years with effect from the date of signing of the Memorandum of Understanding which may be extended after that period with mutual consent of the parties.

General Terms

- a) The SECOND Party shall act as the representative of the FIRST Party.
- b) This Memorandum of Understanding may be terminated on mutual consent of the parties by giving at least 03 months notice in writing to the addresses given in this MOU.
- c) The parties shall keep confidential the fact and the terms of this Memorandum of Understanding and the transactions contemplated by this Memorandum of Understanding.
- d) This Memorandum may be modified, changed, altered or terminated on mutual consent of the parties on terms and conditions agreed between the two at the time of modification, change, alteration or termination.
- e) All disputes arising out of or relating to or in connection with this Memorandum of Understanding including any question regarding its existence or any breach or alleged breach thereof shall be decided by Arbitration or Courts of Law having Jurisdiction in Hyderabad.
- f) This Memorandum of Understanding constitutes legal, valid and binding obligations of both the parties and is enforceable in accordance with its terms.

IN WITNESS WHEREOF, the parties duly authorized hereby have executed this MOU and hereon to set their hands the day and year mentioned at first

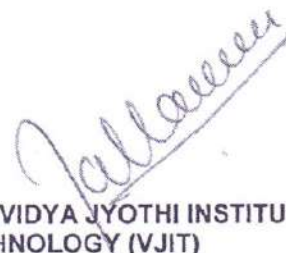


FOR SMART INFRASTRUCTURE ENGINEERING SERVICES TRUST (SIE)

(FIRST PARTY)

In the presence of:

- 1) *Smart Infr-EST*
- 2)



FOR VIDYA JYOTHI INSTITUTE OF TECHNOLOGY (VJIT)

(SECOND PARTY)



PRINCIPAL

**Vidya Jyothi Institute of Technology
Himayyapet (Vill), C. B. Post
Hyderabad-75**